Conversations
Worth Having
Introductory Webinar

Presented by:
Christell Bechtold
and Michael Grabow

“We live in worlds our conversations create.”
~ David L. Cooperrider

“If you wish to change something, start by changing the way you talk about it.”
~ Ron Fry
In this brief webinar, we will:

- **Identify** Identify common communication challenges
- **Discover** Discover why these challenges inhibit our ability to communicate
- **Explore** Explore the nature of our conversations
This Methodology Invites You to...

- Challenge assumptions & preconceptions
- Fuel productive & meaningful engagement
- Manage negative attitudes or defensive positions
- Ask for & give feedback easily
- Inspire creativity & innovation
Let’s think about the power of conversation

Think of a time ...
What kind of conversations are you or your team having?
Conversations Worth Having, Table 1.2, page 29.
Two Simple Practices

1. Positive Framing

Conversations Worth Having
Pause
Breathe
Get Curious!
Talk about what you want.
Be outcome-focused.
Two Simple Practices

1. Positive Framing
2. Generative Questions

Conversations Worth Having
Generative

The creation of new images, metaphors, or physical representation that has two qualities:

• Change the way people think
• Stimulate compelling images for people to act on
• Gives life...
How do you see it?

What might be possible if we merge the two ideas?

How might we best work together?
Create the Flip

Name It
- Problem or complaint
- Negative results or impact

Flip It
- Positive opposite

Frame It
- Positive impact of the flip
- Desired results or impact

Conversations Worth Having, Figure 3.1, page 53.
Reflection

How might Conversations Worth Having be a positive strategy for you and your work?
Next Steps…

**Enroll** – July 24 or October 11

**Leaders** – Consider “Strategic Conversations” on July 30

As a result of this conversation, what are 2 or 3 action items you’d like to incorporate?

By When?  Put it on your calendar

Who could be your accountability partner?
Questions?

Contact Michael or Christell
MGrabow@cpshr.us
and
CBechtold@cpshr.us